INFOLINE

अलंकित इन्फोलाइन मासिक पत्रिका

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From The Chairman's Desk

Building a successful Payment System

Over the past two decades, the payment systems industry has seen enormous growth. At present, contactless cards, mobile payments, and digital payments have become ubiquitous. But as the new payment systems landscape persists to emerge, only a few are likely to survive & evolve in the long run. With a new generation of digital natives, it is evident that building a new payment system is no longer the exclusive preserve of financial organizations. Businesses with strong ecosystems can avail benefits from these to set up networks and schemes with their clients, suppliers, or third party partners.

A recent study shows that the successful introduction of a mobile, digital payment option for customers and retailers depends majorly on the level of seamless integration with the use of Point-of-Sales (PoS) systems. The instantaneous and easy possibilities enabled by the PoS devices let people have their finances and payments always at hand. The widespread adoption of advanced technologies has shaped consumers' expectations for more efficient, faster, and easily accessible payment systems, thus, triggering a proliferation of new

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payment schemes and networks.

For new business entrants, a new network or scheme can be scaled up by various strategic approaches. As direct-to-account payment ways are comparatively cheaper than card schemes, collecting payment information can prove financially advantageous. Customers are more likely to prefer companies that use Artificial Intelligence (AI) and the Internet of Things (IoT) to ensure the security of personal information. Also, the efficient use of Artificial Intelligence and IoT can help to keep the customers abreast of a retailer's offers and discounts. Dedicated marketing and sales that enable new participants to join the network and collecting their payment information is crucial. The extensive use of different channels



Alok Kumar Agarwal
Chairman & Managing Director

contributes to the growth of business. It comprises aspects such as providing detailed marketing insights based on product demand, expense management, inventory, staff, etc.

The bottom line is that customers want a simple and effortless experience while making a large purchase. In a nutshell, there are tremendous opportunities in this space and businesses can start to create ripples by capitalizing on PoS devices and emerge as a standout success.

Medical Smart Cards: Alankit ensures Health Care access in your pocket

Smart Cards in the healthcare segment have gained a significant rise in recent years. This can be allocated to various value-added features that smart card usage can offer to patients and providers likewise. With the digitization of the healthcare sector receiving tremendous traction in the last few decades, maintaining health data has become a necessity, yet a tedious process in large facilities. Health care organizations worldwide are extensively using smart health cards that offer a wide variety of applications. Smart Cards in the medical sector can help maintain accurate patient identification across different facilities and geographies, reduce medical and billing errors, serve as secure, convenient, and portable data carriers, wringing hefty costs out of the system. Smart

Cards in healthcare also encourage the development of a health information system by establishing standards for secure electronic transmission of health information along facilitating compliance with Government initiatives.

Alankit, the national distributor and preferred partner for Smart Card Printers provides instant printing solutions for plastic ID Cards. The company offers the distribution of health cards and also made its mark as a leader in selling printers over the number of financial years in the past. At Alankit, we strive to work efficiently by ensuring your data safety and error-free printing with the focused use of advanced technology with strong security authentication features and guaranteed time-bound supply.

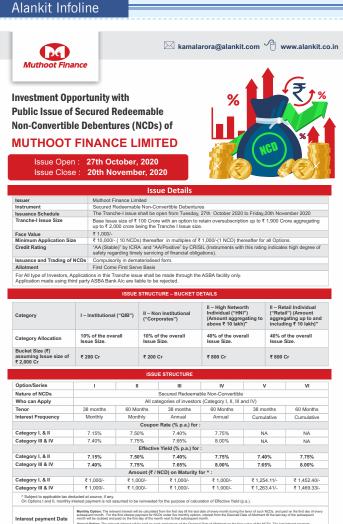
How does Alankit simplify the administration of healthcare information?

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- 83 Million+ Smart Cards printed for various prestigious projects
- Branches across PAN India
- Ensure Security & Efficiency
- Competitive prices
- Experienced & Skilled Team of professionals
- Dedicated Customer Support
- Prompt Grievance Redressal System

For more details,

mail us at businessenquiry@alankit.com





For more information, contact us:

Phone: 011- 4254 1933/992 (M) +91- 9582200551



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How does a **Demat Account Benefit** you?



With Demat Accounts in place, investors need not worry about the paperwork involved in transacting shares and securities. A Demat Account functions like a bank account where you transfer and receive money. So, instead of the physical exchange of securities & shares, only virtual trading takes place. Considering that there is no paperwork involved, there is no risk of losing important account documents. This makes the overall procedure of investing, holding, and trading cost-efficient and convenient.

Key Features of Demat Account

- Hold the securities in dematerialized form
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- · Easy transfer of securities
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Alankit recognized by leading publications

We feel extremely great to put forward Alankit's strength recognized by the leading news publications like CNBC TV 18, TOI, Outlook India, Business India, Healthwire, to name a few. The news coverages state exclusive viewpoint by our M.D. Ankit Agarwal on diversified business segments like Insurance, Stock Market, Forex, etc. The insurance-specific coverage highlighted the importance of the renewal of motor insurance policy on time whereas the Forex-related coverage states daily Forex report on fluctuation rate of US Dollar - Indian Rupee exchange rate.



Ankit Agarwal - Managing Director at Alankit Ltd - threw more light on the Corona Kavach

policy and talked about its benefits which are attracting many individuals

https://www.healthwire.co/coronavirus-all-you-need-to-know-about-covid-health-insurance-and-why-its-important/

"At the time of renewal, the policyholder can simply renew the existing policy or choose for an enhanced cover as per the requirements. If any pre-existing damages are found significant, the policyholder may not be eligible for the renewal of the expired car insurance policy," opines Ankit Agarwal, managing director, Alankit Ltd.

There are chances that the insurer would set a fixed deductible, as Chowdary adds, on the damage and would be charged to the insured during the further claims

"During renewal, policyholders can also switch to another insurer if they are not happy with the current insurer. If they are planning to switch between insurers, they should look for an insurer that offers better services and enhanced coverage on the vehicle," illustrates Chowdary

Disclaimer: The views and investment tips expressed by investment experts on CNBCTV18.com are their own and not that of the website or its management. CNBCTV18.com advises users to check with certified experts before taking any investment

https://www.cnbctv18.com/personal-finance/how-to-renew-expired-car-insurance-policy-7349741.htm



https://businessindia.co/emagazine/cyrus-mistry-the-20-billion-question

Points to Keep in Mind while Investing in **IPOs**

Investing in IPOs can certainly prove advantageous to drive wealth. However, there are certain things investors must be aware of before investing in IPOs:

Understand Investor Profile and **Objectives**

It is important to understand the investor's profile and reasons behind investing in an IPO. Investors should know their risk profile and investment objective while investing in an IPO.

Research well about the Company

As an investor, one must consider doing deep research about the company they are looking to invest in. The fundamental prospects to conduct research comprise financial performance, dividend policy, regulatory and statutory disclosures, etc.



Knowledge

Utilization of the Proceeds

It is crucial that you check how the proceeds raised from the IPO will be utilized. If a company allows repayment of debt only, then it may not attract investors. If a company says that they will pay the debt partly, incorporate a new factory, then it is evident that money will flow in the business which makes it a good option for investors.

Take a look at the Valuation

It is important to analyze the valuation of the company costs in comparison to existing companies in the same industry sector. Techniques such as Price to earnings ratio, price to book ratio, and return on equity can be employed to judge better.

To conclude, the decision to invest in IPOs should align with your risk profile and investment objectives, backed by fundamental analysis of the company. It is not fair to make decisions based on the publicity and hype surrounding IPOs neither on peer pressure or the fear of missing out.



All eligible candidates are open to apply for the below-mentioned job opportunity

Sound like the experience you're looking for? A world of opportunity awaits you.

Position: Assistant Manager - GST | Experience: 2 - 4 Years | Qualification: Any Graduate | Location: Delhi

Alankit Extends A Warm Welcome To A New Team Member On-board!

Mr. Sourabh has joined the Alankit family on 19th October 2020 as a "Manager -Operations" in Forex Department. We hope to develop a mutually productive and long-lasting association in the future. Alankit wishes him good luck for the new assignment.



JOB

- Will be responsible for developing new business opportunities
- · Understanding of GST is mandatory
- Responsibility for sales of GST products and services
- Timely submission of meaningful sales call reports to reporting manager
- To ensure sales leads are systematically followed up following any marketing events
 Monitor & control selling activities, order developments, pricing strategies, payments
- Increase market penetration by maintaining a balance between Direct and Indirect sales
- Ensure accuracy of sales forecasting through weekly reviews & update of prospects list
- Strong software sales orientation (Enterprise Level Software sales background is preferred)

· Send proposals through SalesForce and ensure database is updated with accurate & current meaningful details. Ensures systematic and proper use of the CRM system

Feel free to refer your friends/relatives with related qualifications and expertise. Mail vour Resumes to hr@alankit.com RNI No: DELBIL/2008/24661

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वार्षिक जीएसटी रिटर्न भरने की आखिरी तारीख 31 दिसंबर तक बढ़ी

वित्त वर्ष 2018—19 का वार्षिक जीएसटी रिटर्न भरने की समय सीमा अब 31 अक्टूबर 2020 से दो महीने बढ़ा दी गई है। अब 2018—19 का सालाना जीएसटी रिटर्न 31 दिसंबर तक भरा जा सकता है। केंद्रीय अप्रत्यक्ष कर एवं सीमा शुल्क बोर्ड ने कहा कि कोरोना वायरस महामारी तथा इसकी रोकथाम के लिए लगाए गए लॉकडाउन व विभिन्न पाबंदियों के कारण देश के कई हिस्सों मे अभी तक सामान्य परिचालन संभव न होने के कारण सरकार से वित्त वर्ष 2018—19 का सालाना जीएसटी रिटर्न (जीएसटीआर—9) और मिलान का विवरण (जीएसटीआर—9सी) भरने की समय सीमा बढ़ाने की मांग की जा रही थी। व्यवसायों तथा ऑडिटरों को इन प्रावधानों के अनुपालन में सक्षम बनाने के लिए यह समय सीमा बढ़ाने का निर्णय लिया गया है।

जीएसटीआर—9 एक वार्षिक रिटर्न है, जो करदाताओं द्वारा जीएसटी व्यवस्था के तहत दाखिल किया जाता है। इसमें विभिन्न कर श्रेणियों के तहत प्राप्तियों व आपूर्तियों के संबंध में विस्तृत विवरण दिया जाता है। जीएसटीआर—9सी ऑडिट की गयी सालाना वित्तीय विवरण और जीएसटीआर—9 के मिलान का चिठ्ठा होता है। सालाना रिटर्न भरना सिर्फ उन करदाताओं के लिए अनिवार्य है, जिनका सालाना टर्नओवर दो करोड़ रुपये से अधिक होता है। इसी तरह पांच करोड़ रुपये से अधिक सालाना टर्नओवर वाले पंजीकृत व्यक्तियों के लिए खरीद—बिक्री के मिलान ब्यौरा जमा करना अनिवार्य होता है।

Posted at SRT Nagar PO on 09th-14th of every month Date of Publication: 10th November 2020

यथा हयेकेन चक्रेन न रथस्य गतिर्भवेत्। एवं परुषकारेण विना दैवं न सिद्ध्यति।।

जैसे एक पहिये से रथ नहीं चल सकता है उसी प्रकार बिना पुरुषार्थ के भाग्य सिद्ध नहीं हो सकता है।

बलवानप्यशक्तोऽसौ धनवानिप निर्धनः। श्रुतवानिप मूर्खोक्रऽसौ यो धर्मविमुखो जनः।।

जो व्यक्ति धर्म कर्तव्य से विमुख होता है वह बलवान् होकर भी असमर्थ, धनवान होकर भी निर्धन तथा ज्ञानी होकर भी मूर्ख होता है। जाड्यं धियो हरति सिंचति वाचि सत्यं, मानोन्नतिं दिशति पापमपाकरोति।

चेतः प्रसादयाति दिक्षु तनोति कीर्ति, सत्संगतिः कथय कि न करोति पुसाम् ।।

अच्छे मित्रों का साथ बुद्धि की जड़ता को हर लेता है, वाणी में सत्य का संचार करता है, मान और उन्नति को बढ़ाता है और पाप से मुक्त करता है। चित्त को प्रसन्न करता है और कीर्ति को सभी दिशाओं मे फैलाता है। बताइये सत्संगतिः मनुष्यों का कौन सा भला नहीं करती।

पुस्तकस्था तु या विद्या, परहस्तगतं च धनम् । कार्यकाले समुत्तपन्ने न सा विद्या न तद् धनम् ।।

पुस्तक मे रखी विद्या तथा दूसरे के हाथ में गया धन— ये दोनों ही जरूरत के समय हमारे किसी भी काम नहीं आया करते।







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Editor

HARISH CHANDRA AGARWAL, Executive Director, Ph.: 91-11-4254 1234 Fax: 91-11- 2355 2001, E-mail: harish@alankit.com, premps@alankit.com

Website: www.alankit.com

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